



Lancelot Robinson, PE & Certified Energy Manager

Executive Director & Accounts Manager

702-217-1856

With over 20 years of experience in the HVAC Systems Industry, Lance has served as a valued adviser, educator, and partner to the Las Vegas construction industry and it’s building owners. His extensive training in HVAC products and systems has earned him a reputation for being able to develop efficient, effective, and innovative building systems... providing more than simple product selections.



Lance’s HVAC system expertise includes a varied range of systems including central plants with primary, secondary, and tertiary pumping loops, chilled water systems with air-cooled chillers, water-cooled chillers with cooling towers, geothermal systems, heating hot water and gas fired boiler systems, water source heat pumps, energy recovery systems, co-generation system, displacement ventilation, and conventional direct expansion systems. Lance’s expertise extends to indoor pools and spas, odor control, large central plants, energy recovery systems, and optimal plant layout for space reduction and ease of maintenance.

Lance adds a unique perspective to the business of building design. His experience and ability to interface with clients at all levels adds substantial value to his engineering, architectural, design build contractors and owner direct clients.

Lancelot is a born and raised Las Vegan. With a strong commitment to family and community involvement, He and his wife, Audrey, have raised two fantastic children and have been happily married for more than 20yrs.

<p>Specialties & Demonstrated Skills:</p> <ul style="list-style-type: none"> • Strategic Planning • National Account Development & Management • Complex Contract Negotiation • Partnership Development • Sound & Noise Control • HVAC Systems &Control • Natatorium & Spa HVAC design • HVAC components & product knowledge • Industrial Psychology • Conflict Negotiation & Resolution 	<p>Professional Stats & Societies:</p> <ul style="list-style-type: none"> • UNLV BSME 1998 • Trane Graduate Training Program '98 II • Lawyer Trane Sales Engineer 20 yrs • MSA Engineers Business Development • Global Elevator – Manufacturing Engineer • American Society of Heating, Refrigerating, and Air-Conditioning Engineers – Past President 2010 • American Society of Plumbing Engineers, Scholarship & Golf Chair 2000 to 2006 • Association of Energy Engineers •
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